BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 127.641.728.351 | 130.181.483.340 |
| I | Cash \& Cash equivalents | 110 |  | 1.910.633.789 | 1.456.188.721 |
|  | Cash | 111 | V. 01 | 1.910 .633 .789 | 1.456.188.721 |
| 2 | Cash equivalents | 112 |  | - | - |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| ------1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 38.430.454.406 | 43.960 .426 .460 |
| ------1 | Trade accounts receivables | 131 |  | 32.840 .442 .754 | 37.306.909.370 |
| 2 | Prepayment to suppliers | 132 |  | 13.578.082.094 | 11.797.588.803 |
| 3 | Short-term intercompany receivables | 133 |  | --------------- | ------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 1.745 .450 .725 | 2.623 .766 .459 |
| - |  | 139 |  | (9.733.521.167) | (7.767.838.172) |
| IV | Inventories | 140 |  | 80.070.449.310 | 80.834.144.387 |
| ------1 | Inventories | 141 | V. 04 | 81.509.766.247 | 82.840.017.944 |
| 2 | Provision for devaluation of inventories | 149 |  | (1.439.316.937) | (2.005.873.557) |
| V | Other short-term assets | 150 |  | 7.230.190.846 | 3.930.723.772 |
| 1 | Short-term prepaid expenses | 151 |  | 3.022 .722 .777 | 793.478 .844 |
| 2 | VAT deductible | 152 |  | 3.490.121.928 | 2.178.104.136 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | ------------ | 552.863 .785 |
| 4 | Other short-term assets | 158 |  | 717.346 .141 | 406.277.007 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 45.908 .902 .063 | 48.521 .963 .274 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 34.------------180 | 36.959.738.247 |
| 1 | Tangible fixed assets | 221 | V. 08 | 19.912.280.703 | 21.074.544.323 |
|  | - Historical cost | 222 |  | 57.159 .484 .088 | 55.683.435.774 |
|  | - Accumulated depreciation | 223 |  | (37.247.203.385) | (34.608.891.451) |
| 2 | Finance leases fixed assets | 224 | V. 09 | ------------- | -------------- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 13.774.278.800 | 13.774.278.800 |
|  | - Historical cost | 228 |  | 14.674.377.750 | 14.674 .377 .750 |
|  | - Accumulated depreciation | 229 |  | (900.098.950) | (900.098.950) |


| 4 | Construction in progress | 230 | V. 11 | 694.066.082 | 2.110.915.124 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | -242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 11.498.100.000 | 11.498.100.000 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | 11.498.100.000 | 11.498.100.000 |
| 3 | Other long-term investments | 258 | V. 13 | - | - |
| 4 |  | -259 |  | - | - |
| V | Other long-term assets | 260 |  | 30.176.478 | 64.125.027 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 30.176.478 | 64.125.027 |
| 2 | Deferred income tax assets | 262 | V. 21 | - | - |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 173.550.630.414 | 178.703.446.614 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 76.521.720.387 | 82.527.545.778 |
| I | Short-term liabilities | 310 |  | 75.726.614.159 | 81.732.439.550 |
| 1 | Short-term borrowing | 311 | V. 15 | 51.758.572.181 | 60.446.290.794 |
| 2 | Trade accounts payable | 312 |  | 14.337.622.890 | 13.459.848.771 |
| 3 | Advances from customers | 313 |  | 899.780.881 | 185.855.396 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 603.534 .113 | 37.782 .342 |
| 5 | Payable to employees | 315 |  | 3.878.639.183 | 3.343.308.829 |
| 6 | Payable expenses | 316 | V. 17 | 2.272.253.950 | 1.789 .160 .732 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 1.957 .849 .448 | 2.379.106.652 |
| 10 | Provision for short-term liabilities | 320 |  | ---------- | ----------10. |
| 11 | Bonus and welfare fund | 323 |  | 18.361.513 | 91.086.034 |
| II | Long-term liabilities | 330 |  | 795.106.228 | 795.106.228 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | 795.106.228 | 795.106.228 |
| 9 | Scientific and Technological Development fund | 339 |  | ----------- | ------------ |
| B | OWNER'S EQUITY | 400 |  | 97.028.910.027 | 96.175.900.836 |
| I | Capital sources and funds | 410 | V. 22 | 97.028.910.027 | 96.175.900.836 |
| 1 | Paid-in capital | 411 |  | 80.000.000.000 | 80.000.000.000 |
| 2 | Capital surplus | 412 |  | - | - |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | (190.000) | (190.000) |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 8.----------183 | 8.------------783 |
| 8 | Financial reserve fund | 418 |  | 2.453 .461 .458 | 2.453 .461 .458 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 6.192.282.071 | 5.339.272.880 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 173.550.630.414 | 178.703.446.614 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 47.301.097.739 | 51.177.455.470 | 146.599.713.065 | 147.363.420.220 |
| 2. Deductions | 02 |  | - | - | - | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 47.301.097.739 | 51.177.455.470 | 146.599.713.065 | 147.363.420.220 |
| 4. Cost of sales | 11 | VI. 27 | 38.382.711.045 | 43.883.608.666 | 119.879.536.779 | 125.564.554.751 |
| 5. Gross profit (20=10-11) | 20 |  | 8.918.386.694 | 7.293.846.804 | 26.720.176.286 | 21.798.865.469 |
| 6. Financial income | 21 | VI. 26 | 21.087.709 | 56.212.885 | 1.120.167.828 | 135.856.589 |
| 7. Financial expenses | 22 | VI. 28 | 827.651.037 | 1.313.165.810 | 2.842.354.316 | 4.094.868.874 |
| - In which: Interest expense | 23 |  | 700.898.203 | 1.192.003.096 | 2.580.022.161 | 3.819.658.927 |
| 8. Selling expenses | 24 |  | 1.944.787.128 | 1.274.444.546 | 6.349.214.828 | 5.430.839.189 |
| 9. General \& administrative expenses | 25 |  | 4.501.331.456 | 2.366.612.844 | 11.506.466.202 | 6.305.729.899 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 1.665.704.782 | 2.395.836.489 | 7.142.308.768 | 6.103.284.096 |
| 11. Other income | 31 |  | 208 | 208.025 | 45.911.312 | 349.889.761 |
| 12. Other expenses | 32 |  | 85.109 | 952 | 87.113 | 13.262.569 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (84.901) | 207.073 | 45.824.199 | 336.627.192 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 1.665.619.881 | 2.396.043.562 | 7.188.132.967 | 6.439.911.288 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 366.436.374 | 599.010 .890 | 1.353.726.873 | 1.609.977.822 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 1.299.183.507 | 1.797.032.672 | 5.834.406.094 | 4.829.933.466 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 1.299.183.507 | 1.797.032.672 | 5.834.406.094 | 4.829.933.466 |
| 19. EPS (VND/share) | 70 |  | 0 | 0 | 0 | 0 |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 7.188.132..968 | 6.439.911.289 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 2.694.140.267 | 2.136.625.862 |
|  | Provisions | 03 |  | 1.399.126.375 | (191.921.497) |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | -............. |
|  | Loss/gain from investment | 05 |  | (1.076.150.819) | (135.856.589) |
|  | Loan interest expenses | 06 |  | 2.580.022.161 | 3.819.658.927 |
| 3 | Operating profit before the changes of current capital | 08 |  | 12.785.270.952 | 12.068.417.992 |
|  | Changes in accounts receivable | 09 |  | 1.075.098.117 | 4.769 .677 .865 |
|  | Changes in inventories | 10 |  | 1.330 .251 .697 | 9.040.525.222 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 2.432.180.285 | (8.140.054.677) |
|  | Changes in prepaid expenses | 12 |  | (2.229.243.933) | 50.660.409 |
|  | Loan interest paid | 13 |  | (2.580.022.161) | (3.819.658.927) |
|  | Corporate income tax paid | 14 |  | (478.425.630) | (1.288.463.850) |
|  | Other receivables | 15 |  | - | - |
|  | Other payables | 16 |  | (255.133.424) | (117.106.150) |
|  | Net cash provided by (used in) operating activities | 20 |  | 12.079.975.903 | 12.563.997.884 |
| II | CASH FLOOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (272.642.041) | (2.921.502.109) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 23.370 .600 | - - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 2.110.979.819 | 77.906 .105 |
|  | Net cash used in investing activities | 30 |  | 1.861.708.378 | (2.843.596.004) |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 113.749.252.7............... | 108.685.990.260 |
| 4 | Cash paid to principal debt | 34 |  | (122.436.971.371) | (108.481.502.892) |
| 5 | Cash paid to financial lease debt | 35 |  | $\cdots$ | - |
| 6 | Dividend, profit paid for owners | 36 |  | (4.799.520.600) | (6.933.997.125) |
|  |  |  |  |  | (6.933.997- |
|  | Net cash (used in) provided by financing activities | 40 |  | (13.487.239.213) | (6.729.509.757) |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | 454.445.068 | 2.990.892.123 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 1.456.188.721 | 5.401.944.760 |
|  | Influence of foreign exchange change | 61 |  | $\square-$ | $\cdots \cdots$ |

