## **BALANCE SHEET**

As at Sep.30, 2014

No.	Assets	Code	Note	Sep.30,2014	Jan.01,2014
	1	2	3	4	5
A	SHORT-TERM ASSETS (100 = 110+120+130+140+150)	100		127.641.728.351	130.181.483.3
I	Cash & Cash equivalents	110		1.910.633.789	1.456.188.7
1	Cash	111	V.01	1.910.633.789	1.456.188.7
2	Cash equivalents	112			
II	Short-term financial investments	120	V.02		
1	Short-term investments	121		-	
2	Provision for devaluation of short-term investments	129			
III	Short-term receivables	130		38.430.454.406	43.960.426.4
1	Trade accounts receivables	131		32.840.442.754	37.306.909.3
2	Prepayment to suppliers	132		13.578.082.094	11.797.588.8
3	Short-term intercompany receivables	133			
4	Receivables on percentage of construction contract completion	134		-	
	Other receivables	135	V.03	1.745.450.725	2.623.766.4
6	Provision for short-term doubtful debts	139		(9.733.521.167)	(7.767.838.1
IV	Inventories	140		80.070.449.310	80.834.144.3
1	Inventories	141	V.04	81.509.766.247	82.840.017.9
2	Provision for devaluation of inventories	149		(1.439.316.937)	(2.005.873.5
V	Other short-term assets	150		7.230.190.846	3.930.723.7
1	Short-term prepaid expenses	151		3.022.722.777	793.478.8
	VAT deductible	152		3.490.121.928	2.178.104.1
3	Tax and accounts receivable from State budget	154	V.05	-	552.863.7
4	Other short-term assets	158		717.346.141	406.277.0
B	LONG-TERM ASSETS (200 = 210+220+240+250+260)	200		45.908.902.063	48.521.963.2
Ι	Long-term receivables	210		-	
1	Long-term receivables from customers	211		-	
2	Capital receivable from subsidiaries	212		-	
3	Long-term inter-company receivables	213	V.06	-	
4	Other long-term receivables	218	V.07	-	
5	Provision for long-term doubtful debts	219		-	
II	Fixed assets	220		34.380.625.585	36.959.738.2
1	Tangible fixed assets	221	V.08	19.912.280.703	21.074.544.3
	- Historical cost	222		57.159.484.088	55.683.435.7
	- Accumulated depreciation	223		(37.247.203.385)	(34.608.891.4
2	Finance leases fixed assets	224	V.09	-	
	- Historical cost	225			
	- Accumulated depreciation	226			
3	Intangible fixed assets	227	V.10	13.774.278.800	13.774.278.8
	- Historical cost	228		14.674.377.750	14.674.377.7
	- Accumulated depreciation	229		(900.098.950)	(900.098.9

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VI.	Goodwill	269		-	-
	3 Others	268		-	-
	2 Deferred income tax assets	262	V.21	-	
	1 Long-term prepaid expenses	261	V.14	30.176.478	64.125.027
V	Other long-term assets	260		30.176.478	64.125.027
	4 Provision for devaluation of long-term financial investments	259		-	-
	3 Other long-term investments	258	V.13	-	-
	2 Investment in associate or joint-venture companies	252		11.498.100.000	11.498.100.000
	1 Investment in subsidiaries	251			-
IV	Long-term financial investments	250		11.498.100.000	11.498.100.000
	- Accumulated depreciation	242			-
	- Historical cost	241			-
III	Property investment	240	V.12		-
	4 Construction in progress	230	V.11	694.066.082	2.110.915.124

4	+ Construction in progress	230	۷.11	094.000.082	2.110.913.124
Π	Property investment	240	V.12		
	- Historical cost	241		-	-
	- Accumulated depreciation	242			
V	Long-term financial investments	250		11.498.100.000	11.498.100.000
1	Investment in subsidiaries	251	-		
2	2 Investment in associate or joint-venture companies	252		11.498.100.000	11.498.100.000
3	Other long-term investments	258	V.13	-	-
	Provision for devaluation of long-term financial investments	259			
V	Other long-term assets	260		30.176.478	64.125.027
1	Long-term prepaid expenses	261	V.14	30.176.478	64.125.027
	2 Deferred income tax assets	262	V.21	-	-
	Others	268			
VI.	Goodwill	269		_	
• 1.	TOTAL ASSETS (270 = 100+200)	270		173.550.630.414	178.703.446.614
	RESOURCES	Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5
4	LIABILITIES (300 = 310+330)	300		76.521.720.387	82.527.545.778
[	Short-term liabilities	310		75.726.614.159	81.732.439.550
1	Short-term borrowing	311	V.15	51.758.572.181	60.446.290.794
	2 Trade accounts payable	312		14.337.622.890	13.459.848.771
	Advances from customers	313		899.780.881	185.855.396
	Taxes and payable to state budget	314	V.16	603.534.113	37.782.342
	5 Payable to employees	315		3.878.639.183	3.343.308.829
6	5 Payable expenses	316	V.17	2.272.253.950	1.789.160.732
	7 Intercompany payable	317			-
	Payable in accordance with contracts in progress	318			-
9	Other short-term payables	319	V.18	1.957.849.448	2.379.106.652
10	Provision for short-term liabilities	320		-	-
11	Bonus and welfare fund	323		18.361.513	91.086.034
Π	Long-term liabilities	330		795.106.228	795.106.228
1	Long-term accounts payable-Trade	331		-	-
2	2 Long-term intercompany payable	332	V.19		-
3	Other long-term payables	333			-
4	Long-term borrowing	334	V.20	-	-
5	Deferred income tax payable	335	V.21		-
6	5 Provision for unemployment allowance	336		-	-
7	Provision for long-term liabilities	337		-	-
	Unrealised revenue	338		795.106.228	795.106.228
		339		-	-
8	Scientific and Technological Development fund	557		97.028.910.027	96.175.900.836
8 9	Scientific and Technological Development fund OWNER'S EQUITY	400		37.020.310.027	
8 9	^		V.22	97.028.910.027	
8	OWNER'S EQUITY	400	V.22		96.175.900.836
8 9	OWNER'S EQUITY Capital sources and funds Paid-in capital Capital surplus	400 410	V.22	97.028.910.027	96.175.900.836
8 9 8 1 2	OWNER'S EQUITY Capital sources and funds Paid-in capital	400 410 411	V.22	97.028.910.027	<b>96.175.900.836</b> 80.000.000.000 - -

5 Asset revaluation differences       6 Foreign exchange differences	416			-
7 Investment and development fund	417		8.383.356.498	8.383.356.498
8 Financial reserve fund	418		2.453.461.458	2.453.461.458
9 Other fund belong to owner's equity	419		-	
10 Retained after-tax profit	420		6.192.282.071	5.339.272.880
11 Capital for construction work	421		-	-
Budget sources	430		-	-
1 Bonus and welfare funds	431		-	-
2 Budgets	432	V.23	-	-
3 Budget for fixed asset	433		-	-
MINARITY INTEREST	500		-	-
TOTAL RESOURCES	440		173.550.630.414	178.703.446.614

## **INCOME STATEMENT**

Quarter 3/2014

Items		Note	Quart	ter 3	Accumulation fr. Jan. 01		
		note	2014	2013	2014	2	
1	2	3	4	5	6		
1. Revenue of sales and services	01	VI.25	47.301.097.739	51.177.455.470	146.599.713.065	147.	
2. Deductions	02		-	-	-		
<b>3.</b> Net sales and services ( 10 = 01 - 02 )	10		47.301.097.739	51.177.455.470	146.599.713.065	147.	
4. Cost of sales	11	VI.27	38.382.711.045	43.883.608.666	119.879.536.779	125.	
5. Gross profit (20= 10-11)	20		8.918.386.694	7.293.846.804	26.720.176.286	21.	
6. Financial income	21	VI.26	21.087.709	56.212.885	1.120.167.828		
7. Financial expenses	22	VI.28	827.651.037	1.313.165.810	2.842.354.316	4.	
- In which: Interest expense	23		700.898.203	1.192.003.096	2.580.022.161	3.	
8. Selling expenses	24		1.944.787.128	1.274.444.546	6.349.214.828	5.	
9. General & administrative expenses	25		4.501.331.456	2.366.612.844	11.506.466.202	6.	
10. Net operating profit [30=20+(21-22)-(24+25)]	30		1.665.704.782	2.395.836.489	7.142.308.768	6.	
11. Other income	31		208	208.025	45.911.312		
12. Other expenses	32		85.109	952	87.113		
13. Other profit (40=31-32)	40		(84.901)	207.073	45.824.199		
14. Profit or loss in joint venture	45		-	-	-		
15. Profit before tax ( 50=30+40)	50		1.665.619.881	2.396.043.562	7.188.132.967	6	
16. Current corporate income tax expenses	51	VI.30	366.436.374	599.010.890	1.353.726.873	1	
17. Deferred corporate income tax expenses	52	VI.30	-	-	-		
18. Profit after tax (60=50-51-52)	60		1.299.183.507	1.797.032.672	5.834.406.094	4	
18.1 Profit after tax of minorities	61		0	0	0		
18.2 Profit after tax of the parent company's shareholders	62		1.299.183.507	1.797.032.672	5.834.406.094		
19. EPS (VND/share)	70		0	0	0		

to Jun. 30
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6.305.729.899
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6.439.911.288
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## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

				Accumulation fr. Jan	Unit: VND . 01 to Sep. 30
No.	Items	Code	Note —	2014	2013
1	2	3	4	5	6
I	CASH FLOWS FROM OPERATING ACTIVITIES:				
1	Profit before tax	01		7.188.132.968	6.439.911.289
2	Adjustment in accounts				
	Fixed assets depreciation	02		2.694.140.267	2.136.625.862
	Provisions	03		1.399.126.375	(191.921.497)
	Unrealized foreign exchange difference loss/gain	04		-	-
	Loss/gain from investment	05		(1.076.150.819)	(135.856.589)
	Loan interest expenses	06		2.580.022.161 12.785.270.952	3.819.658.927
3	Operating profit before the changes of current capital	08		12.785.270.952	12.068.417.992
	Changes in accounts receivable	09		1.075.098.117	4.769.677.865
	Changes in inventories	10		1.330.251.697	9.040.525.222
	Changes in trade payables (interest payable, income tax payable)	11		2.432.180.285	(8.140.054.677)
	Changes in prepaid expenses	12		(2.229.243.933)	50.660.409
	Loan interest paid	13		(2.580.022.161)	(3.819.658.927)
	Corporate income tax paid	14		(478.425.630)	(1.288.463.850)
	Other receivables	15		-	-
	Other payables	16		(255.133.424)	(117.106.150)
	Net cash provided by (used in) operating activities	20		12.079.975.903	12.563.997.884
II	CASH FLOWS FROM INVESTING ACTIVITIES:				
1	Cash paid for purchase of capital assets and other long-term assets	21		(272.642.041)	(2.921.502.109)
2	Cash received from liquidation or disposal of capital assets and other long-term assets	22		23.370.600	-
3	Cash paid for lending or purchase debt tools of other companies	23		-	-
4	Withdrawal of lending or resale debt tools of other companies	24		-	-
5	Cash paid for joining capital in other companies	25		-	-
6	Withdrawal of capital in other companies	26		-	-
7	Cash received from interest, dividend and distributed profit	27		2.110.979.819	77.906.105
	Net cash used in investing activities	30		1.861.708.378	(2.843.596.004)
III	CASH FLOWS FROM FINANCING ACTIVITIES:				
1	Cash received from issuing stock, other owners' equity	31		-	-
2	Cash paid to owners' equity, repurchase issued stock	32		-	-
3	Cash received from long-term and short-term borrowings	33		113.749.252.758	108.685.990.260
4	Cash paid to principal debt	34	<b>.</b>	(122.436.971.371)	(108.481.502.892)
5	Cash paid to financial lease debt	35	<b> </b>	-	-
6	Dividend, profit paid for owners	36		(4.799.520.600)	(6.933.997.125)
	Net cash (used in) provided by financing activities	40		(13.487.239.213)	(6.729.509.757)
	Net cash during the period (50=20+30+40)	50	<b>  </b>	454.445.068	2.990.892.123
	CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60	<b> </b>	1.456.188.721	5.401.944.760
	Influence of foreign exchange change	61	<u>                                      </u>	-	-

CASH AND CASH EQUIVALENTS AT END OF YEAR	70	1.910.633.789	8.3

3.392.836.883